



## SPINGO Guide- Fall catalog 2022

**Game night has never been more fun!**

Have the master list of the words cut into slips for the BINGO game at the end.

Make sure everyone has a “blank” Spingo card and a pen.

### **Introduction:**

“Tonight’s game allows you to fill the words I will share with you in any blank you choose. This will make your Spingo card completely unique– and may just help you win tonight’s prize!”

*Call out the Spingo word (in bold) and use the **brief description** to explain how the word relates to Jordan Essentials. (There are 25 words, so talk **briefly** about each word.)*

**1. 2000.** This is the year Nancy started. *Use the story from the catalog to share Nancy’s and JE’s story.*

**2. Lotion bar** (*Hand out Lotion bar samples*) - [page 4](#)

- Award-winning
- Hand poured over 5 million
- Unique Top 5 uses
  1. Seal in moisture
  2. Soften elbow and heels
  3. Smooth dry cracked skin
  4. Wax frizzy hair and unruly eyebrows
  5. Deep cuticle treatment

### 3. No No

- There are some things Jordan Essentials NEVER uses: “no-no” ingredients. Who are my label readers?
- SLS-free
- Petroleum (industrial by-product- like plastic wrap on your skin)
- Aluminum-free - more on this later
- Paraben-free
- Gluten-free (gluten causes inflammation and allergies: wheat is a cheap filler with GMO in the USA and abroad.)

### 4. Yes

These are the wonderful things we use in our products:

- Shea butter
- Vitamin E
- Aloe
- Coconut oil
- Green tea
- Chamomile botanicals,
- Important minerals like Dead Sea Salts and Magnesium!

### 5. Magnesium MAGNIFY YOUR LIFE! - [page 5](#)

*(Perfect time to do thermal foot wraps– a couple of pumps of Peppermint or Unscented Magnesium lotion in the foot bags, each guest should put the bag on their feet, rub the lotion in and relax. They can put socks on over the bags if they choose. Some may taste peppermint after a few moments– that’s how quickly what is put on our skin gets into our bloodstream!)*

Magnesium is so important it gets its own square!

*You and guests can share stories here!*

- How many of you have trouble sleeping?
- Back and joint pain, knees, lower back aches?
- Headaches and eye twitches?

Magnesium can help.

## 6. Seven Solutions! - [page 6](#)

Sticks, sprays and rollers

You need it we got it– infused with Magnesium!

- Allergy
- Sleep
- Energy
- Peace
- Resistance
- Uplift
- Renew!

## 7. Everyday Essentials - [page 3](#)

How do your hands feel? Best selling collection just add a lotion bar  
Systems = savings

Your hand spa when you first arrived was infused with everything you need and everything you do not and it saves your money!

- Plant-based Foaming Hand Soap
- Dead Sea Salt infused Salt Scrub
- Shea Body Butter or Hand and Body Lotion with Magnesium
- AND you can add a Lotion Bar too!

## 8. Choose! Which fragrance will you love most? - [page 12](#)

*(Perfect place to hand out lotion bar samples if you have them.)*

Merriment, OMH, L&E, Vanilla Pear, Promise, HOPE, Sea Spa

## 9. Helio - [page 8](#)

This is our gold standard to repair and restore with Helichrysum, Magnesium, Green Tea, Aloe, Chamomile and Seaweed. Superfoods for your skin!

## **10. Skin Relief - [page 9](#)**

Your go-to for everything soothing for skin. Aloe infused and our phyto blend is a great choice for soothing first aid for sunburn, wind burn, and even tattoo care!

## **11. Essential Oils - [page 10](#)**

Pure oils are added to our products but you can blend your own too!

Our essential oils are 100% pure essential oils that are ethically sourced with care given to maintaining our precious earth and its resources.

## **12. Dead Sea Salts - [page 14](#)**

Did you know 21 minerals not found anywhere else in the world are from the Dead Sea and the cells of our bodies?! Save the plane ticket and bring the DSS to you!

## **13. DEO - [page 16](#)**

Our deodorant is aluminum-free and paraben-free! Aluminum blocks pores so you do not sweat— we're meant to sweat but you do not have to stink!

## **14. Anti Aging Shower Gel - [page 15](#)**

Yes! You can reverse aging in the shower! I LOVE IT— Boosted with Hyaluronic acid which draws moisture and holds it reducing wrinkles! (Hyaluronic acid occurs naturally in our bodies, but decreases as we age.)

## **15. Joyful Jordan Box - [page 18](#)**

A special treat box each month! You can enjoy as a subscription or not, but it's always a HUGE savings. You can also reroute your subscription each month so that the box goes to a loved one with a birthday or just needs a little joy in their life. Subscription boxes ship for free too! Join thousands of others who get the joyful Jordan box each month!

## **16. 5 F - [page 24](#)**

There are many, many reasons people join JE– here are 5!

- Fabulous Products
- Financial Freedom
- Flexible
- Friendships
- Fun!

If any of that interests you, and you're open to getting more information, then let me know and I'll text you a link so you can explore the idea!

## **17. Face care [page 26](#)**

*This is where you can do the face mask + toner treatment. Play relaxing music or do a visualization for 2 minutes.*

Sheet mask and cucumber toner - book your facial today

## **18. Mineral make up - [page 30](#)**

Did you know women wear on average 12 products on their face daily with over 168 chemicals? What's in your makeup? Ours has Minerals, Coconut Oil, Essential Oils like Helichrysm, Magnesium, and more!

## **19. Pets - [page 23](#)**

Who has a pet? We love our pets and they have skin too! Let's keep them healthy too with shampoo and sprays– including room sprays for those days our fur babies have a little odor!

## **20. Travel**

Who would like a free trip? We not only make money, some of our Jordies earn trips, too! Our next trip is to the *Dominican Republic in April 2023!* New people who join get Bonus trip points and each sale is a point!

## **21. Made in the USA - [page 11 USA](#)**

We are proud our products are made in fresh batches in the heartland: Nixa, MO. This is so much better than products made off shore, that sit on hot barges or in store houses waiting to clear customs; impacting ingredients that are already questionable.

## **22. Gather for fun & Earn Free products- [page 19 FUN](#)**

There are so many opportunities to gather with your friends, family and loved ones– at home, at a coffee shop or winery– almost anywhere– to host a Jordan Essentials gathering/party. You can also host online, through zoom or even have a text party! It's easy and it's fun– tonight is a perfect example! Share the impact of magnesium, and share the edutainment when you allow me to share these great products! JE has 150 products and a great way to get many of them free and half price is to host! We have educational, fun themed gatherings by being a JE host. Hosts enjoy free and half price products and can earn a huge 16 oz magnesium bonus and a VIP \$50 bonus!

## **23. FREE –**

In honor of the FREE products you can get, give yourself a “Free” space and go ahead and mark it off for SPINGO!

## **24. \$100 (why did you join JE?)**

*Share your story!*

Joining Jordan and holding a \$400 party will give you a \$100 cash commission immediately. At Jordan Essentials you can get paid daily, you share great products and you can make a significant impact on the quality of people's lives!

## **25. Magnify!**

Magnify your life with our products, enriched with magnesium!

22 years in business and yet we are just starting to expand with our best record-breaking sales year. We have magnified, and invested, and are ready to help you by serving you as a customer, host or even joining us as Jordie starting with our \$49 kit or our \$99 kit!

Now...let's play BINGO. As I call out the words, mark your squares. When you have just one square left, stand up. When you get your bingo, yell out loud - Pamper Me!