

GUIDE TO YOUR *Compensation*

Let's Talk About The Income Potential

One of the reasons we start our own business is to create the income that we want and how we want it. The power is really all in our hands.

Your Personal Sales are the KEY to unlocking your income potential. Making a plan to reach your desired income will help guide you along the path to reaching your goals. At Jordan Essentials, we coach each hostess to reach a \$500 retail sales party. Some parties are much higher than that. Based on a \$500 party, below are a few examples of how many parties you should plan to book and hold each month to reach your desired income based on your Personal Sales alone.

Do Something
TODAY that your
Future Self will
thank you for.

YOU WILL EARN 25% COMMISSION ON YOUR SALES RIGHT AWAY.

Your commission can increase based on your own personal sales - all the way up to 35% based on your personal sales volume.

Earn \$300 Per Month = Hold 2 \$500 Parties \$1000 PV x 30% = \$300
Earn \$600 Per Month = Hold 4 \$500 Parties \$2000 PV x 33% = \$660
Earn \$1000 Per Month = Hold 6 \$500 Parties \$3000 PV x 35% = \$1050

Let's Make a Plan!

I want to earn _____ each month.

I need to book and hold _____ Parties each month.

The above income examples are based on your personal sales only. As you begin sharing the business opportunity with others and building a team, your income potential can grow exponentially.

Your compensation chart on the next page reads from left to right and then top to bottom. The top of your compensation plan tells you what you need to do to earn what's on the bottom of the compensation plan.