



# JumpStart Training

## WHERE TO SHARE

As soon as you purchase your enrollment kit, you are officially a Jordie! From that moment on you will want to share Jordan Essentials products and your business.

We have included a quick contact list in your kit to get you started on thinking of friends and family you can initially share your business with personally. Below is a list of places and additional ways you can begin to share your new business.

- ❑ **Spa Bars** - Sharing one-on-one and personally at Spa Bars is the best way to begin relationships with potential customers, hosts, and team members. Friends bringing friends expands your circle of contacts very quickly.
- ❑ **Social Media** -. We connect with friends, family, co-workers and other acquaintances online daily. Whether you use Facebook, Instagram or other social media, let your friends know you have started a new adventure and let them ask you for more details. JE University includes social media training and tips.
- ❑ **Social Events** - Our schedules keep us busy, from PTA meetings to soccer practice, and each of these events on our calendar are opportunities to share Jordan Essentials. Never leave home without your business cards, catalogs, and a few samples. Always get the contact information of anyone you share with...the fortune is in the follow-up!
- ❑ **Running Errands** - Daily activities put us in contact with many people every day. We may not know them all by name, but we do have a friendly relationship with our favorite store clerk, postal worker, librarian, veterinarian, bank teller and more! Think of all the places you visit each day and be ready to share!
- ❑ **Hair and Nail Salon** - Friendly conversations abound here! Share Jordan Essential products with your hair stylist or nail tech. Be bold and bring your own products for them to use on you!
- ❑ **Traveling** - Take your business on the road with you! Whether traveling for work or for vacation, be ready to make new friends along the way and share Jordan Essentials as you go.
- ❑ **Networking Events** - As you move from your warm circle, you can expand your contacts with local networking events. Local libraries and Chamber of Commerce offices often post upcoming events that can be attended for free. You can also check online on sites such as [www.MeetUp.com](http://www.MeetUp.com) for local meetings and gatherings.