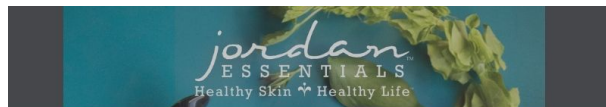


Coaching and communication with your host is KEY to a successful Spa Bar at Home and a Spa Bar Online. Here are some tips, images, and sample "scripts" that you can use with your hosts during coaching and in personal messages. Remember to send online hosts a host packet just like you would for an in-person party. Include catalogs, order forms, and a few samples especially if they are not familiar with our products.

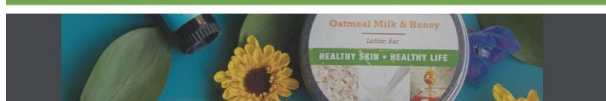
Contact/Message #1



THANKS FOR HOSTING!

Tips for a Successful Online Spa Bar

- **INVITE** - Send a personal & individual message to your friends before adding them. 40-50 invites is best!
- **SHARE** - Your testimony of products or samples you've tried will make an impression. Post what you love and share catalogs & order forms with those unable to attend.
- **COMMENT** - We are partners and you are the celebrity endorsement!
- **TAG** - When something is shared that would apply to someone, tag them. Be sincere.
- **ASK** - It helps with engagement and your friends are probably wondering too.
- **APPRECIATE** - Thank everyone for joining and placing an order.
- **OFFER** - You'll earn extra bonuses when friends book their own party. Let me know which party friends love freebies!
- **CONSIDER** - Watch what I do and let me know if you'd like to find out more about earning an income holding Spa Bars too!



Hi Marian, I am so looking forward to our Online Spa Bar!! We are going to have a great time with your family and friends and my goal is to partner with you to help you earn lots of awesome rewards!! Thanks so much for hosting!

If you don't have it already, your host packet should arrive soon. This packet includes catalogs and order forms that you can share with those unable to attend our event OR with those who prefer to shop from a catalog. I will also be sharing a link to our online catalog for those who aren't local. Stay tuned for more details. I'll be sharing some tips with you soon on how to invite people to your party!

Contact/Message #2



Hey Marian! Hey Marian, Great News! Your event is all set up in an exclusive group that I created for you and your friends. Here's the link:

Now that the group is set up, here's my first tip... Since people do not like to be added to groups without their permission it's important to extend a personal invitation. This can be done in-person, as a message, text, email, or phone call! Stay tuned, because I have an image and wording that you can easily copy and paste to your friends! I recommend sending it individually to 40-50 people, because typically that means 10-15 people will join us LIVE!

Contact/Message #3



Hi _____! Have you ever heard of Jordan Essentials? I have fallen in love with their products. They offer natural, nontoxic products like magnesium lotion and my personal favorite, _____. I'm hosting an ONLINE event and I'd love for you to join us! If you'd like more info, just reply with a YES and I'll send you the details! It's a party in your PJ's!

When they reply YES, add them to our group and message them the group link with this message:

Awesome! I will add you. Here's the link to our group with all the details: (Insert Group Link) Make plans to join us online in the group on _____ at ____.

Contact/Message #4



Can you believe our party is tomorrow night?! Now is a great time to remind your guests and make it easy for them to find us! Simply copy and paste this reminder. (And continue to invite those you think of!)

The countdown has begun! Join us at _____ on _____ in our exclusive group where our consultant is going to share fun and informative tips. Plus, there were be giveaways! You can join from anywhere - just click on this link:

Contact/Message #5



Our party is starting soon! Are you excited?!! Once our event begins, I encourage you to comment and welcome guests as they arrive. Don't see someone who was planning to attend? Message them and make sure they know how to get to the group! Your participation throughout our event is key! They will love hearing your questions and reactions as posts are shared! See you soon!!!!

Contact/Message #6



Marian, thank you so much for gathering your friends! It was so much fun interacting with everyone! You did a great job. So just a quick tip since most people will take the next day or two to confirm their order. Let your friends know that they can contact me to

place their order. That is usually the easiest for them! They can reach me by phone, text or message. Or, they can shop directly on your party link at _____. And don't forget that you also have order forms and catalogs in your host packet. That's the best way to see everything we offer! Thanks again for being such an awesome host!

Contact/Message #7



Wahoo!! We are getting ready to close your show on _____ and I just want to let you know where you are so far in orders. Right now you have _____ which means you've earned _____. You are so close to the next level of rewards so check in with everyone you haven't heard from to remind them that this is their last chance to order or set a date for their party! Have fun shopping!

Contact/Message #8



Marian, I just wanted to let you know that your party has been submitted and you will receive a shipping notification when your goodies are on their way!! Thank you again for being such an awesome host. I loved working with you and hope we get an opportunity to work together again in the near future. I invite you to post a photo in my VIP group when you get your products! You can share what you received as a host or what product you are most excited about! Testimonies are always welcome!

Thank you again and be sure to take time to pamper yourself with those products when they arrive!