

Fundraiser Assessment

Consultant Name: _____ Consultant ID# _____

Complete this assessment and email to customercare@jordanesentials.com to be eligible and approved as a Jordan Essentials Fundraiser.

1. The purpose of the Jordan Essentials Fundraising program is:
 - a. Helping organizations sell wrapping paper
 - b. Helping kids keep busy even if they don't make money
 - c. Helping organizations raise funds for their programs, causes, and initiatives
2. Which products does the JE Fundraising Program offer?
 - a. Mineral Makeup
 - b. Magnesium Products
 - c. Lotion Bars
3. How long do we suggest a fundraiser last?
 - a. 2 weeks
 - b. 2 months
 - c. As long as the organization wants
4. Do consultants earn commissions when they offer a fundraiser?
 - a. No. Fundraising profits go to the organization.
 - b. Yes, on personal sales volume on 60% of the retail sales.
5. How much profit does the organization earn?
 - a. 40% of the product sales
 - b. 35% of the product sales
 - c. 25% of the product sales
6. Only organizations with a Tax ID number may do a fundraiser.
 - a. True
 - b. False
7. The minimum order for a fundraiser is:
 - a. \$500
 - b. \$200
 - c. \$1000
8. Does a fundraiser order count towards PV, awards, and trip points?
 - a. Yes as personal sales volume on 60% of the retail sales
 - b. No
9. If the organization qualifies as tax exempt, what must you do to not charge and collect sales tax?
 - a. Nothing, we will know who is and is not exempt.
 - b. Collect the sales tax and then send documentation to the home office and we will return the collected sales tax.
 - c. Obtain the Sales Tax Exempt letter and information from the organization, submit to the home office and request sales tax be turned off prior to order entry.
10. What will happen if I use the specially priced fundraiser products outside of their intended use?
 - a. My JE account will be terminated.
 - b. Nothing, I can use fundraisers in any way I choose.
 - c. I could be subject to fines and penalties.
 - d. Both A and C.