

## On-Boarding a New Jordie Building Success in the First 30 Days

Consultant: \_\_\_\_\_\_ Start Date: \_\_\_\_\_\_

Contact Info:

Time Frame	Objectives	Key Points	Desired Outcome
24 Hours	Welcome to the Team & Build Connection to JE	<ul> <li>Why Joined</li> <li>Connect to Facebook Groups</li> <li>Answer any initial questions</li> <li>Immediate upcoming events</li> <li>Review Backoffice &amp; JEU</li> </ul>	• Schedule Next Call
72 Hours	Start Momentum	<ul> <li>Connect with greater "why"</li> <li>Elevate Worksheet</li> <li>Unit 1-2 in JEU</li> <li>Jump Start Training</li> <li>Launch Party</li> </ul>	<ul> <li>Schedule Next Call</li> <li>Know their WHY</li> </ul>
First Week	Take Action	<ul> <li>Open the Box or Launch Party</li> <li>Create VIP Group</li> <li>CAP Pack Selection</li> </ul>	<ul> <li>First Sales</li> <li>Scheduling spa bars</li> </ul>
Second Week	Follow-up	<ul> <li>Follow up with training (JEU)</li> <li>Becoming Active – Comp Plan</li> <li>"Coach them as the Host"</li> </ul>	<ul><li>Developing habits</li><li>Building a business</li></ul>
Third Week	Build	<ul> <li>Closing first Spa Bar</li> <li>Building a Facebook Group</li> <li>Intro to Sponsoring</li> </ul>	<ul> <li>Moving outside of warm circle</li> </ul>
Fourth Week	Duplication	<ul> <li>Jump One Review</li> <li>Bring a Friend Bonus Review</li> <li>Set goals for Month 2</li> </ul>	<ul><li>Confidence</li><li>Team building</li></ul>

Notes: \_\_\_\_\_