



**Checklist:**

- Friend on Facebook
- Add Contact to Phone/Email List/Team Facebook Groups
- Add Contact to JE Consultant Community & Jordan Express
- Send Welcome Card / Email / Message

- Welcome on Team Facebook Group
- Tag them in Announcement Post in Express
- Set Up Coaching Call Schedule
- Schedule Launch Party (Parties)
- Review Jump Start & Green By 15

**What to cover in Coaching Calls (topics can be covered over a number of calls):**

- Welcome Call - Get to Know Them
- What to do while waiting for your Kit
- Discover Their Why and Their Commitment Level
- Why Mindset and Belief is so Important
- Setting Up Their Launch Party
- Creating Their Contact List
- How to share JE products & opportunities

- Review Monthly Tracker
- Review JE Resources - JE University, Jump Start Training, Various FB Groups, MNL, Team Calls, Company Events & Meetings
- Why & How to Offer the Opportunity to Others
- Setting Goals - Commission Goal, Jump Start, Green by 15, Bring-A-Friend Bonuses, Incentive Trip, or a personal goal

**COACHING NOTES:**

Date:	Date:	Date:
Notes:	Notes:	Notes:
Action Steps:	Action Steps:	Action Steps:
Next Call Date:	Next Call Date:	Next Call Date: